

Helping to Meet NJ's 2050 Energy Goals

A&WMA-NCNJ Webinar
March 11, 2021



AIR & WASTE MANAGEMENT
ASSOCIATION

Northern and Central New Jersey Chapter

Logistics

- Keep your audio and video off
- Use question feature to type in your question
- Add your name (if needed) when typing the question
- We will try to get as many questions as we can after each speaker and also at the end if time allows.



A little bit about A&WMA.....

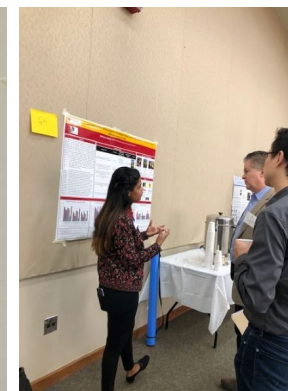
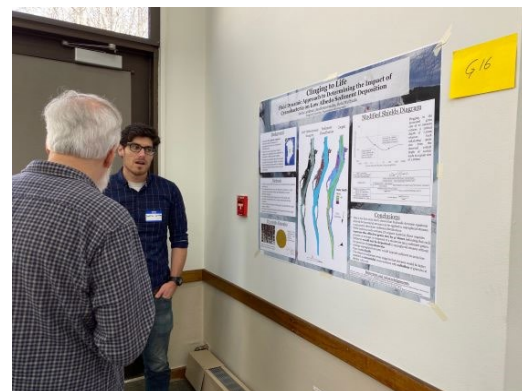
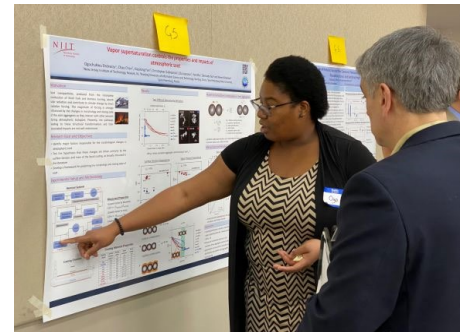
- Mission of A&WMA:
To promote global environmental responsibility, and to assist in the professional development and critical environmental decision-making of our members to benefit society.
- Join Today: <https://www.awma.org/join>
- NJDEP Regulatory Conference in November (NJDEP & A&WMA-NCNJ joint venture)
 - Opportunity for regulated community to hear directly from NJDEP senior staff on the latest Department initiatives in environmental regulations
 - 2020 Conference was held on November 20th in a virtual format
 - 2021 Conference tentatively scheduled for Friday, November 19th
- Student Poster Competition & Career Panel in Spring (co-hosted with Rutgers Graduate Student Association)
 - Opportunity to be a judge and panelist
 - Virtual career panel this year – tentatively schedule for April 22nd
- Webinars

A&WMA-NCNJ and Rutgers Poster Competition and Career Panel *March 4, 2020*



AIR & WASTE MANAGEMENT
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Northern and Central New Jersey Chapter



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Jyoti Agarwal, Covanta
Gabi Carrasco, Haley & Aldrich, Inc.

NJ's Energy Master Plan

- On January 27, 2020, Governor Murphy unveiled the state's Energy Master Plan, which outlines key strategies to reach the Administration's goal of 100 percent clean energy by 2050.
- Plan addresses NJ's energy system, including electricity generation, transportation, and buildings, and their associated greenhouse gas emissions and related air pollutants.
- The Energy Master Plan defines "100 percent clean energy by 2050" as 100 percent carbon-neutral electricity generation and maximum electrification of the transportation and building sectors, which are the greatest carbon emission producing sectors in the state.
- Seven key strategies are outlined, including an implementation plan that lays out next steps and timelines.
- [Energy Master Plan | About the Energy Master Plan \(nj.gov\)](#)

Presenters



Janice Fuller
Anbaric Development Partners
President, Mid-Atlantic

Janice Fuller is President, Mid-Atlantic of Anbaric Development Partners where she leads efforts to develop offshore wind transmission infrastructure. Prior to joining Anbaric, Ms. Fuller served as Chief of Staff to Congressman and House Energy and Commerce Committee Chair Frank Pallone (NJ-06), where she oversaw staff executing legislation ranging from telecom to environmental issues. She has also held roles as Director of Cabinet Affairs in the administration of Governor Jon Corzine where she oversaw the operations of several state departments and as the Executive Director of a state political party. Ms. Fuller graduated with honors from Boston University. She is an elected member of the Board of Education in her hometown of Ocean, New Jersey, as well as serving as a board member of the Boys & Girls Club of Monmouth County.



Peter Protopappas
AEP OnSite Partners
Director of Business Development

Peter Protopappas is Director of Business Development with AEP OnSite Partners and is responsible for project development, acquisitions and strategy for AEP's customer-centric, distributed energy asset business. Prior to joining AEP, he was with Navigant Consulting and the US Department of Energy conducting policy strategy and engineering analysis for various energy efficiency and renewable energy programs at the federal and state level. Peter has authored federal energy rule makings and research, and his project experience spans the energy efficiency and lighting, solar, fuel cell, and energy storage. He began his career with Black and Decker as a product development engineer designing power tool batteries for Dewalt cordless power tools. Peter is a Certified Energy Manager (CEM) and holds a Bachelor of Science degree in Mechanical Engineering and an MBA with a focus in strategy, both from the University of Maryland, College Park.

HELPING TO MEET
NEW JERSEY'S
2050 ENERGY GOALS
Janice Fuller, President Mid-Atlantic

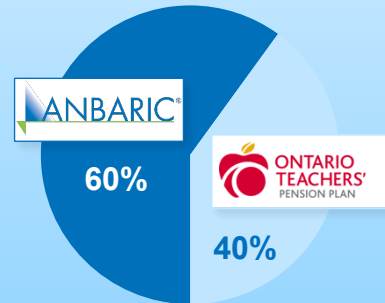
- Why Transmission Matters
- Transmission Options
- Offshore Wind in New Jersey
- The latest from Europe

WHO WE ARE



TEAM OF EXPERIENCED TRANSMISSION DEVELOPERS

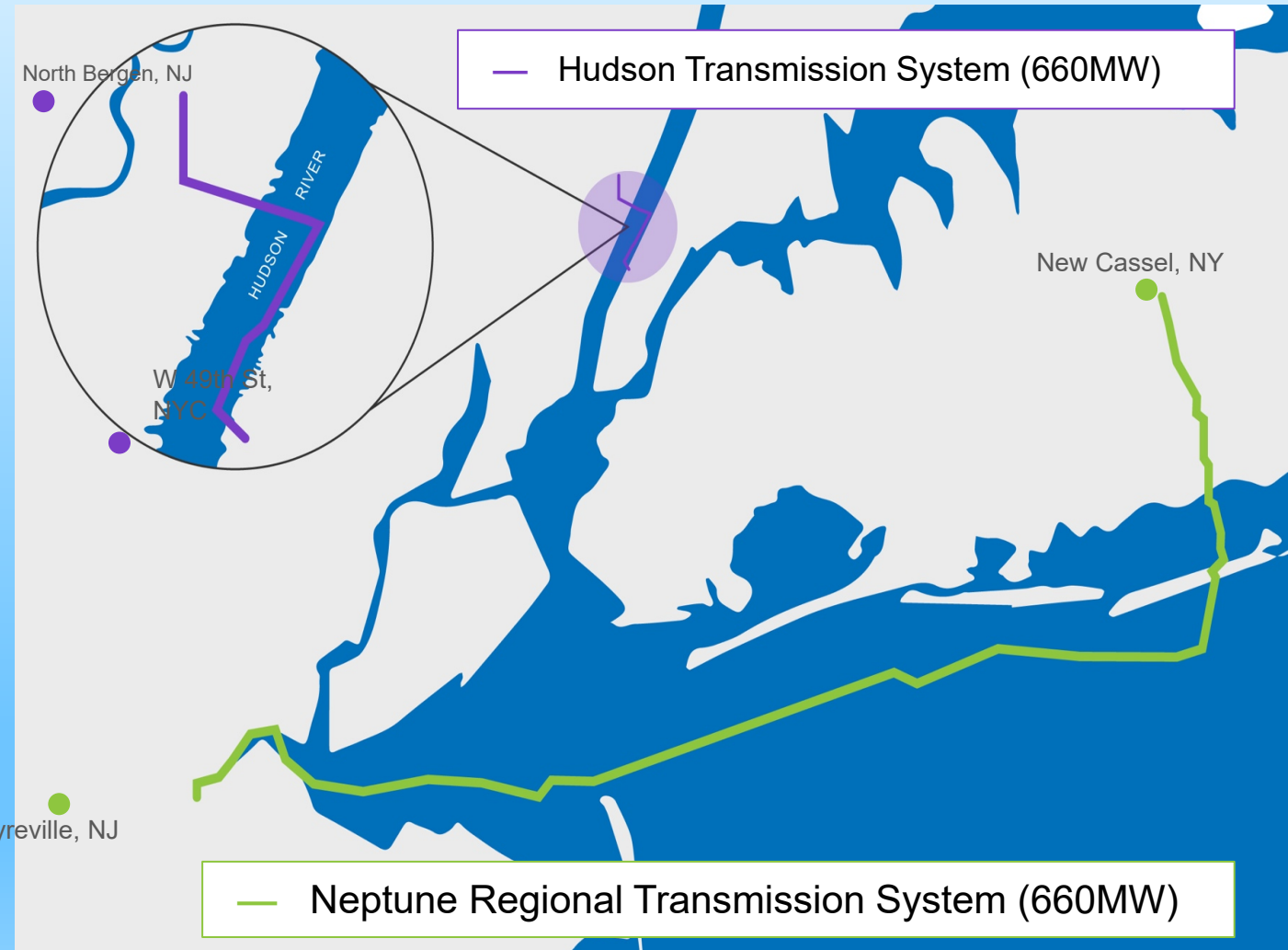
- Majority employee owned company
- Major pension fund investor
- Headquartered outside Boston



RECORD OF SUCCESS

- ✓ Large undersea & underground transmission projects
- ✓ On-time
- ✓ On-budget

A+



Benefits of Planned Transmission



Recent studies* confirm benefits of planned transmission systems with significant impacts:

Lower costs. Planning and procuring transmission separately from generation increases competition and can reduce transmission costs 20–30%.



Reduced Impact on Fisheries & Marine ecosystems. In NY, a planned transmission approach would reduce cabling by almost 60%, preventing 660 miles of seabed disturbance. In New England, planning transmission for the next 3,600 MW would reduce cabling by about 50%.



Fewer onshore grid upgrades. In New England, a planned transmission approach would result in \$500M in savings. This is critical for cost impacts and avoiding difficult to permit overland projects that can take years to move to construction.



Makes sure states can meet goals. Limited points of interconnection and substations reduces the number of cables that can interconnect to shore. Underutilizing these pathways will result in more expensive set of transmission upgrades in the long run.



Far reduced curtailments vs. radials. With a planned system that delivers to load rather than shortest route, more wind can be used over time. New England study found \$300m/yr in savings from reduced curtailments.



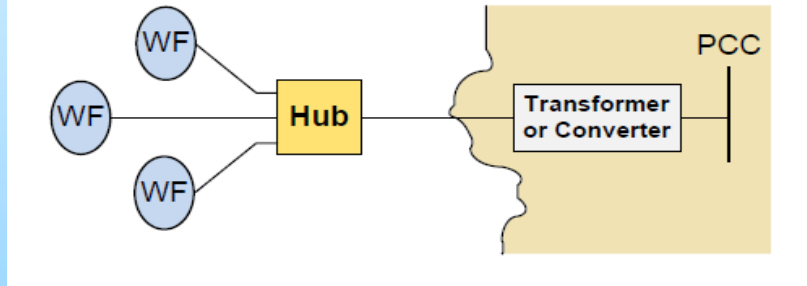
Maximizes competition between wind generators. Planned transmission has led to subsidy-free wind generation auctions in Europe.



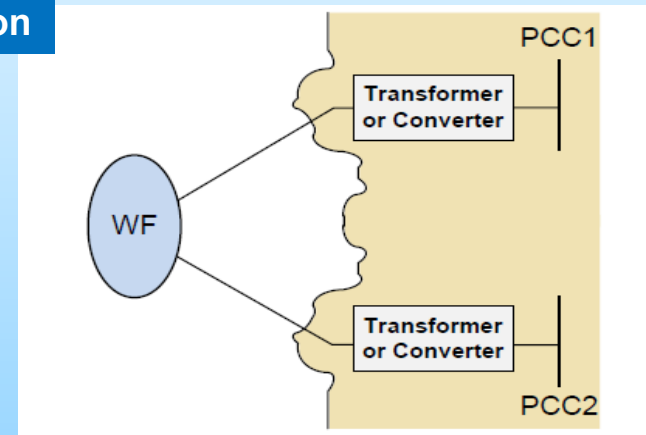
- The Brattle Group, *Offshore Transmission in New England: The Benefits of A Better-Planned Grid*
- The Brattle Group, *Offshore Wind Transmission: An Analysis of Options for New York*
- The Brattle Group, *Cost Savings Offered by Competition in Electric Transmission: Experience to Date and the Potential for Additional Customer Value*

Types of Offshore Transmission Connections and Infrastructure

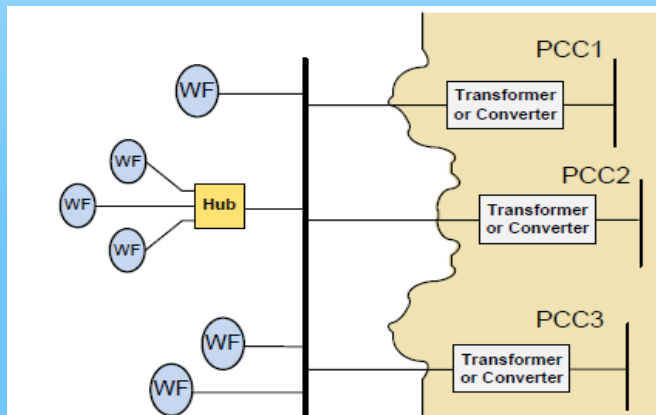
Radial Connection



Split Connection



Backbone Connection



Grid Connection

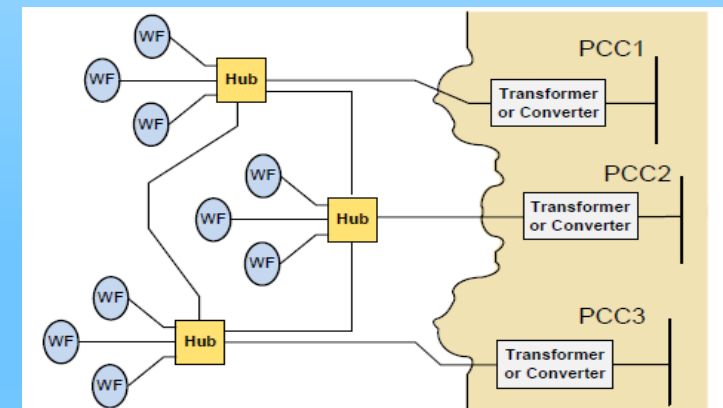


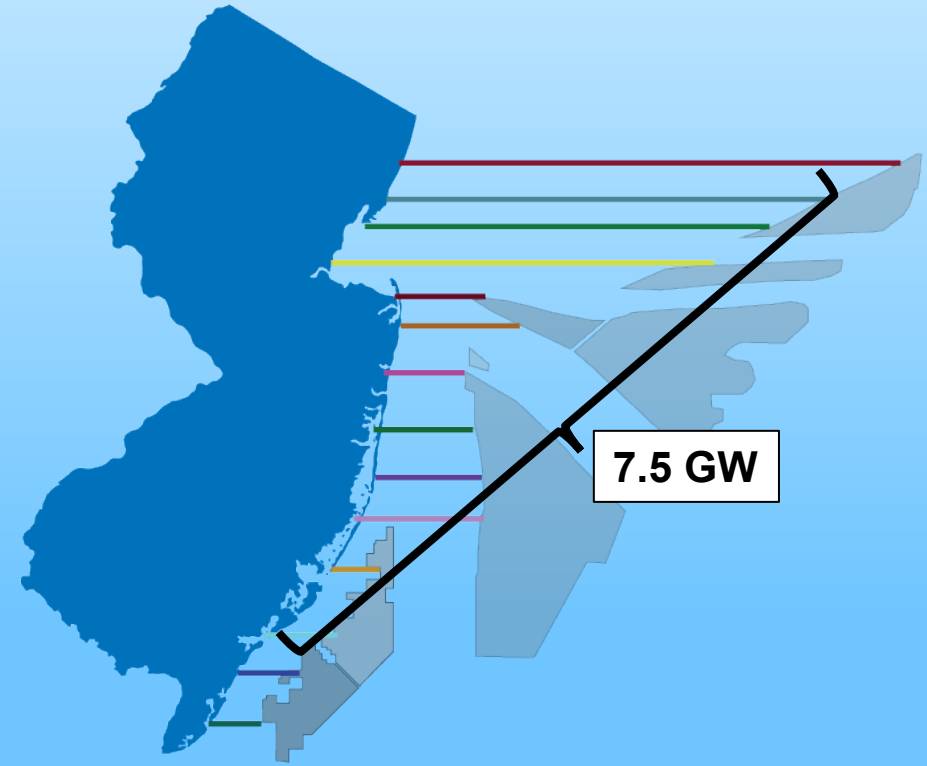
Figure ES-10. Offshore wind farm delivery system options.

Fig ES-10: National Offshore Wind Energy Grid Interconnection Study, ABB, Inc.

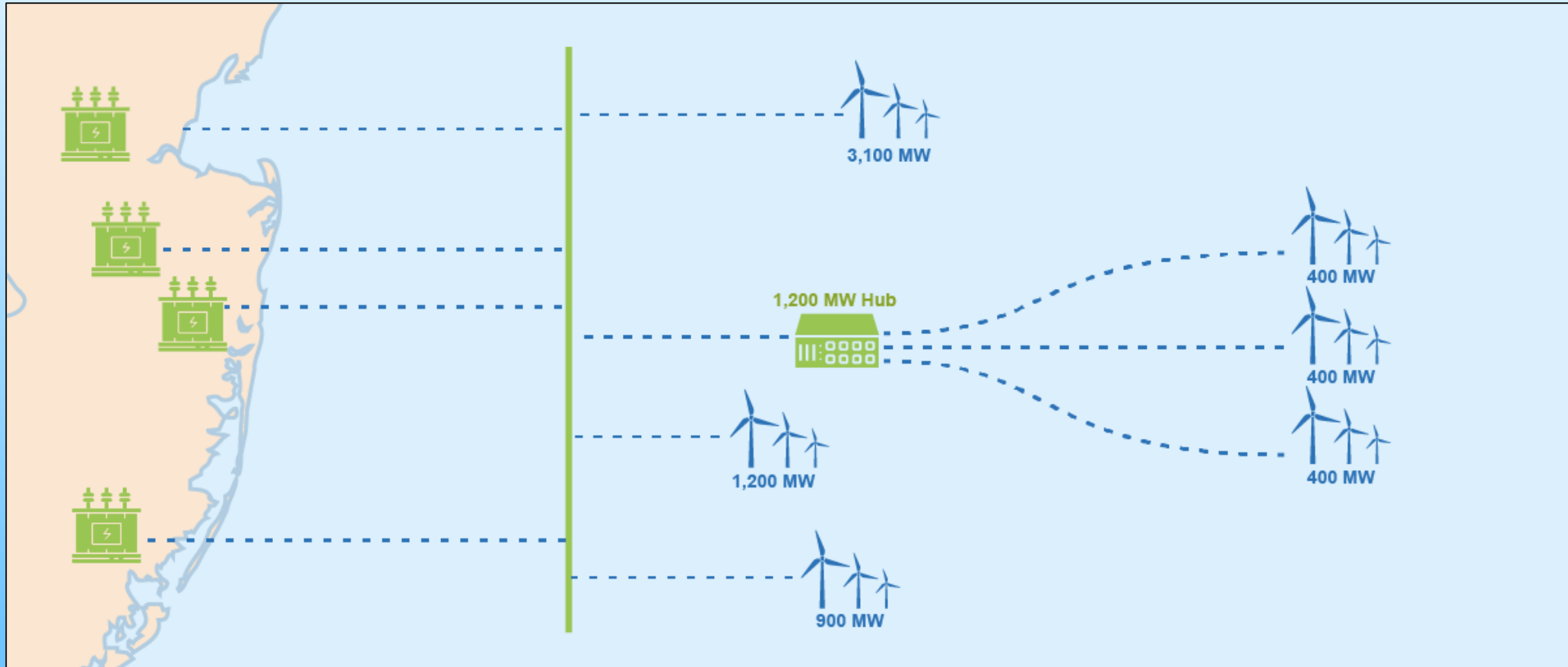


ANBARIC®

Unplanned



Added Resiliency & Reduced Curtailments with Planned Transmission



The final design should be driven by the overall long-term economics of the system, reliability, contingency events, technology, location of points of interconnection, licensing & permitting, environmental impact, location of new WEA's.

The 2020 Energy Master Plan stated:

*“Further, planned transmission to accommodate the state’s offshore wind goals provides the opportunity to decrease ratepayer costs and optimize the delivery of offshore wind generation into the state’s transmission system. This planning may include strengthening the onshore portions of the transmission system and extending the existing grid into the ocean. Although the transmission component of the Ocean Wind 1,100 MW project, which was bundled with the generation component, has its benefits, **this model would likely not lead to efficient growth of the offshore wind industry into the future.** Transmission planning is important in order to reach the state’s long-term offshore wind goals. Coordinating transmission from multiple projects may lead to considerable ratepayer savings, better environmental outcomes, better grid stability, and may significantly reduce permitting risk.”*

The 2nd Solicitation also discusses the need for transmission planning and requires that all bids demonstrate:

“Ability for the Project to work synergistically with any future offshore transmission grid, including willingness to make its interconnection facilities available to future integrated offshore wind transmission solutions”

New Jersey BPU Historic PJM SAA Announcement

In November 2020, the NJBPU asked PJM to include offshore wind in its transmission planning process

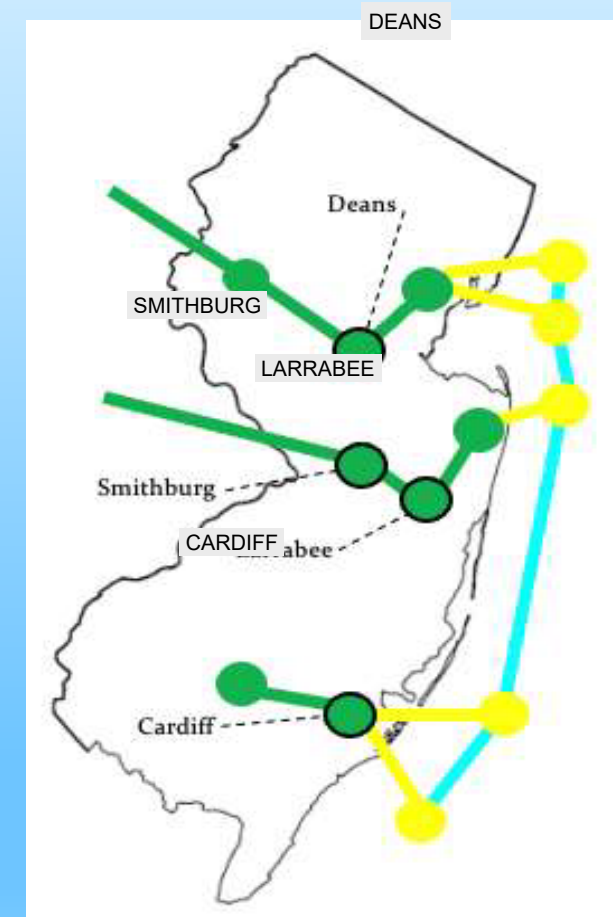
- First state to utilize the State Agreement Approach
- Goal lower cost, reduced risks of permitting/construction delay, protect environment

Three inter-related components

- Grid to On-Shore Substations
- On-Shore Substations to Offshore Platforms
- Offshore Transmission “Backbone”

BPU detailed POIs where OSW delivered

Cardiff	900 MW
Larrabee	1200 MW
Smithburg	1200 MW
Deans	3100 MW



Northeast States are Setting the Pace with Offshore Wind Goals

STATE	OSW TARGET	AWARDED TO DATE
Massachusetts	3200	1600
Rhode Island	430	430
Connecticut	2300	1100
New York	9000	4200
New Jersey	7500	1100
Maryland	1200	368
Virginia	2652	2652
TOTAL	26,282 MW	9076 MW

Offshore Wind Potential off PJM territory - 70 GW



The Brattle Report – Concrete Findings on the Benefits of Planned Transmission

brattle.com | 2

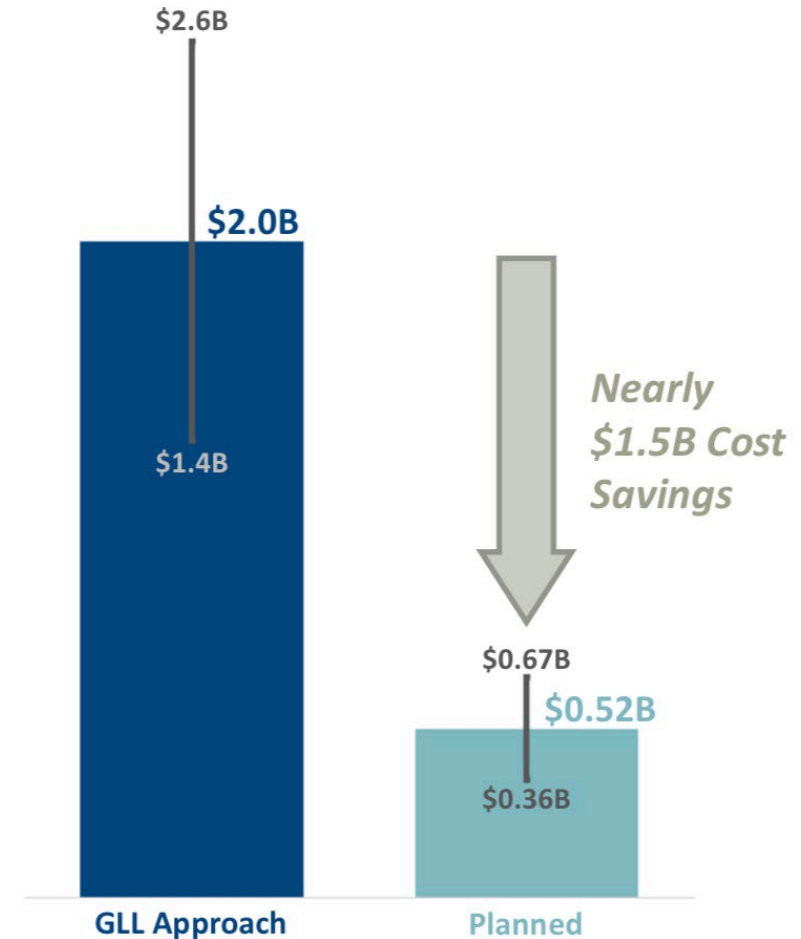
1. Cost Differential Analysis: Planned approach estimated to reduce total transmission costs by at least \$500 million, not counting additional competitive benefits

2. Utilization of Points Of Interconnection (POI): Planned transmission maximizes OSW integration with efficient utilization of POIs, while the GLL approach risks limiting ability to meet clean energy standards cost-effectively

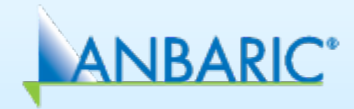
3. Environmental Impact: Planned transmission significantly reduces the impact on the fishing industry, coastal communities, and marine environments

4. Curtailments: This transmission planning effort identifies curtailment challenges that need to be addressed to reduce developer risk from future projects (though further planning is needed)

The Planned Approach Would Reduce Reliability Transmission Upgrade Costs by Three-Quarters Compared to GLL Approach



A European Perspective From Hard-Earned Experience



- Policymakers need to recognize that the ocean, if it's to serve as a dominant energy source, **must have its own planned, independent, offshore grid**. In other words, governments should think beyond early procurements and insist on infrastructure that can support long-term growth.

WILFRIED BREUER
FORMER MANAGING DIRECTOR OF TENNET

In Europe, this approach to planned open access offshore transmission has helped lead to zero-subsidy bids by wind generators, with The Netherlands and Germany leading the way

NETHERLANDS

2 0 1 7

NETHERLANDS' FIRST ZERO-SUBSIDY OFFSHORE AUCTION

First zero-subsidy OSW farm to be built in Netherlands by 2022.

GERMANY

2 0 1 7

ZERO-SUBSIDY BIDS AWARDED IN GERMAN AUCTION

- OWP West (240 MW) and Borkum Riffgrund West 2 (240 MW).
- He Dreiht OSW farm (900 MW).

Countries That Started With Radials Are Moving To Planned Systems



- The United Kingdom is a best cast for radial transmission development for offshore wind given its extensive coastline. But even here, Ofgem has determined that the nation will move to a planned “meshed” grid approach going forward.

We do not consider that individual radial offshore transmission links for this amount of offshore generation are likely to be economical, sensible or acceptable for consumers and local communities.*

ofgem

Making a positive difference
for energy consumers

- Working with government and industry, Ofgem will assess how a more “coordinated” offshore transmission system could reduce financial and environmental costs, the regulator said.

ForwardWorkProgramme
consultation 2020-2022

* <https://www.reutersevents.com/renewables/wind-energy-update/windy-december-lifts-orsted-2019-profit-uk-develop-new-offshore-grid-networks>



THANK YOU

Janice Fuller
President, Mid-Atlantic
jfuller@anbaric.com

Overview & Benefits of Solar Energy in NJ

AWMA-NCNJ Webinar: (Renewable Energy) Helping to Meet NJ's 2050 Energy Goals

March 11, 2021

PRESENTATION OVERVIEW

TYPES OF SOLAR

NJ TODAY

SREC's & TRECs

MARKET DRIVERS

OWNERSHIP OPTIONS

SITING SOLAR

SOLAR SIZING



Delran School, NJ = 2.0 MW

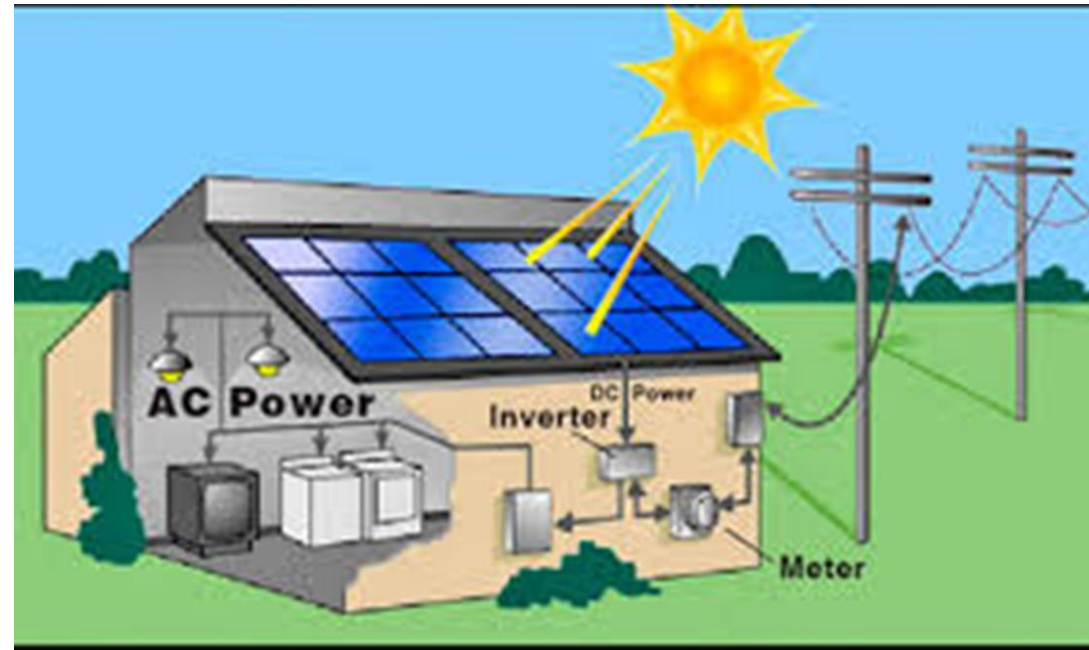
TYPES OF SOLAR (Primary)

- Fixed Tracking
 - Rooftop
 - Carport/Canopy
 - Ground Mount
- Single Axis Tracking
 - Ground Mount

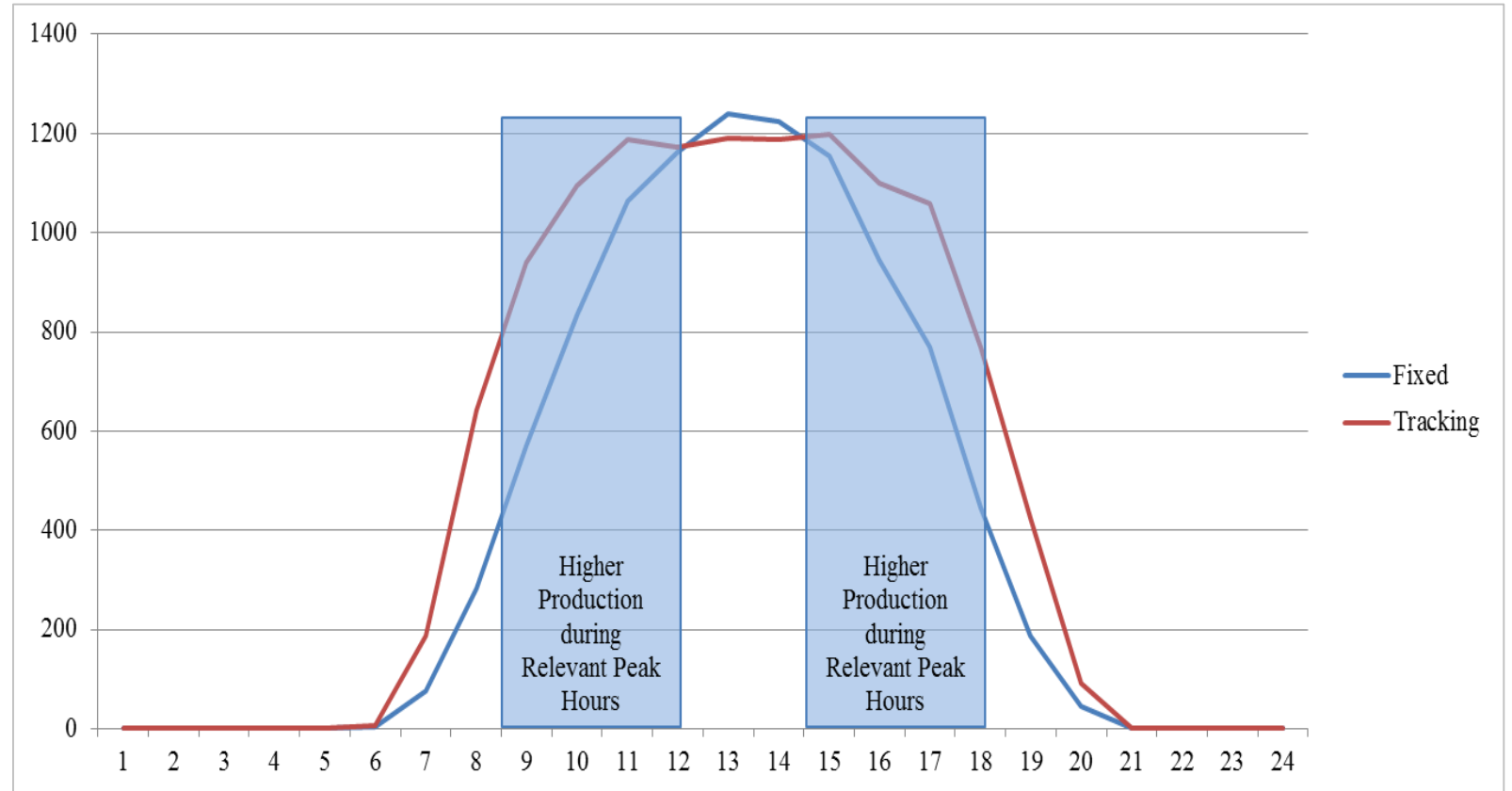
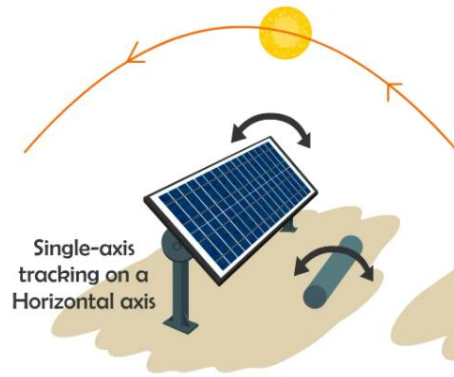
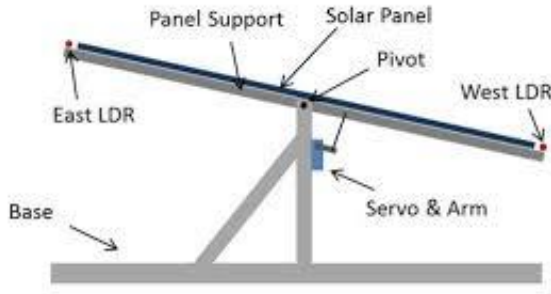


BASIC SOLAR SYSTEM COMPONENTS

- Solar Module/Panel
- Inverter – DC to AC
- Transformer – 480V to Distribution Voltage
- Meter



FIXED AXIS VS SINGLE AXIS TRACKING



NJ SOLAR TODAY

State Solar Spotlight



New Jersey

Key Figures

Total Solar Installed

3,471.55 MW

448.58 MW in 2019

National Ranking

7th

Ranks 9th in 2019

Solar Jobs¹

6,225

Ranks 12th in 2019

Growth Projection

1,879.78 MW over the next 5 years

Ranks 16th



Enough solar installed to power:
557,971 homes



Percentage of state's electricity from solar:²
5.75%



Price decline over the last five years:
45%

There are **399** solar companies operating in New Jersey.³



65
Manufacturers



245
Installers/
Developers

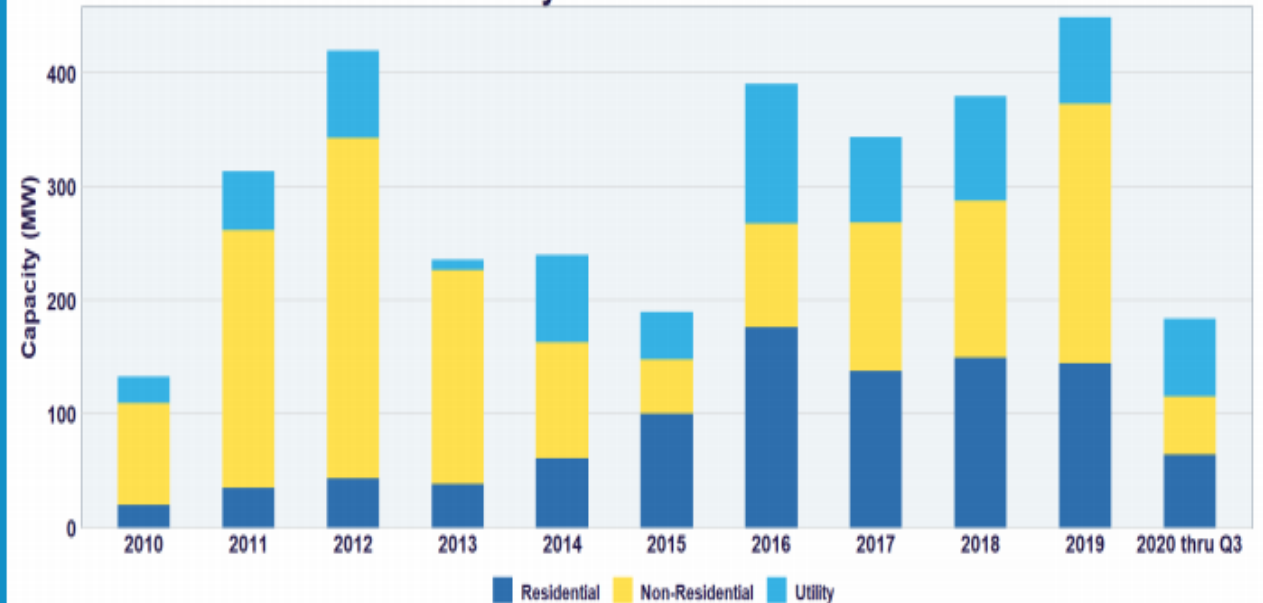


89
Others



The solar industry has invested \$10,622.12 million in New Jersey, including \$815.24 million in 2019

New Jersey Annual Solar Installations



Learn more at www.seia.org/states

December 15, 2020

NJ ENERGY MASTER PLAN - 2050

100% CLEAN ENERGY BY 2050

STRATEGY 1: Reducing Energy Consumption and Emissions from the Transportation Sector

STRATEGY 2: Accelerating Deployment of Renewable Energy and Distributed Energy Resources

STRATEGY 3: Maximizing Energy Efficiency and Conservation, and Reducing Peak Demand

STRATEGY 4: Reducing Energy Consumption and Emissions from the Building Sector

STRATEGY 5: Decarbonizing and Modernizing New Jersey's Energy System

STRATEGY 6: Supporting Community Energy Planning and Action in Underserved Communities

STRATEGY 7: Expand the Clean Energy Innovation Economy

<https://www.nj.gov/governor/news/news/562020/approved/20200127a.shtml>

MARKET DRIVERS – SRECs & TRECs

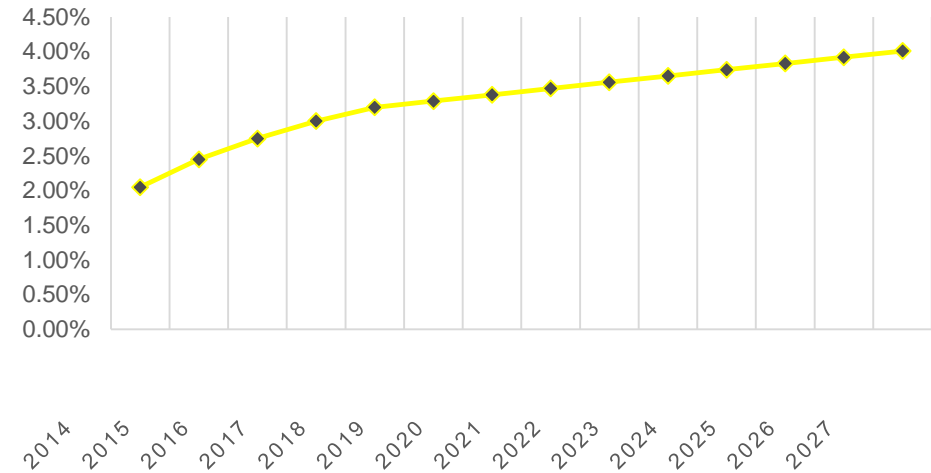
- **SREC – Solar Renewable Energy Credit**

- 1 REC = 1 MWh
- RECs Help Carbon Emitters Meet State RPS (Renewable Portfolio Standards) Requirements
- SACP – Solar Alternative Compliance Payment
- SREC Program will phase out
 - New Jersey Clean Energy Act of 2018 directed BPU (Board of Public Utilities) to close SREC Program when 5.1% of KWh sold in state are generated by solar
 - TREC program developed as successor program

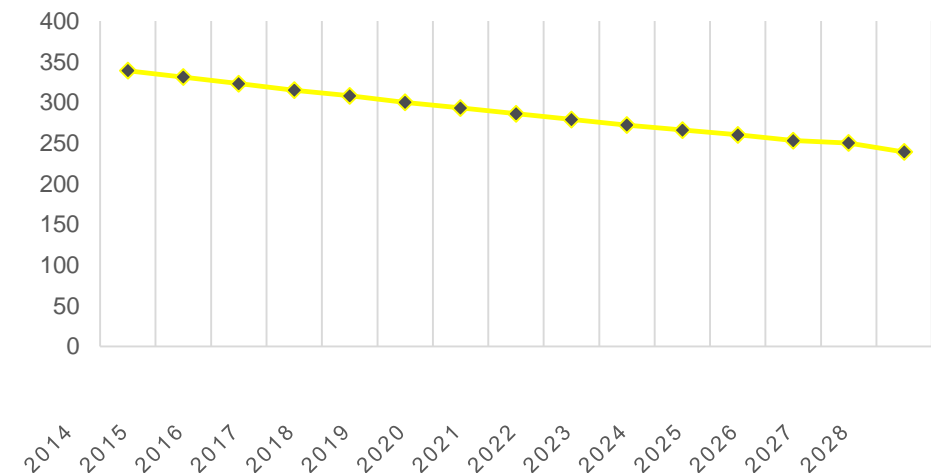
- **TREC – Transition Renewable Energy Certificate**

- Creates fixed price & 15 year certification term
- TREC = \$152/MWh
 - Factors Apply to Different Types
 - Payment = TREC (MWhs) Delivered x \$152 * TREC Factor
 - Factors of 1 = \$152.00, .85 = \$129.20, and .6 = \$91.20

NJ RPS

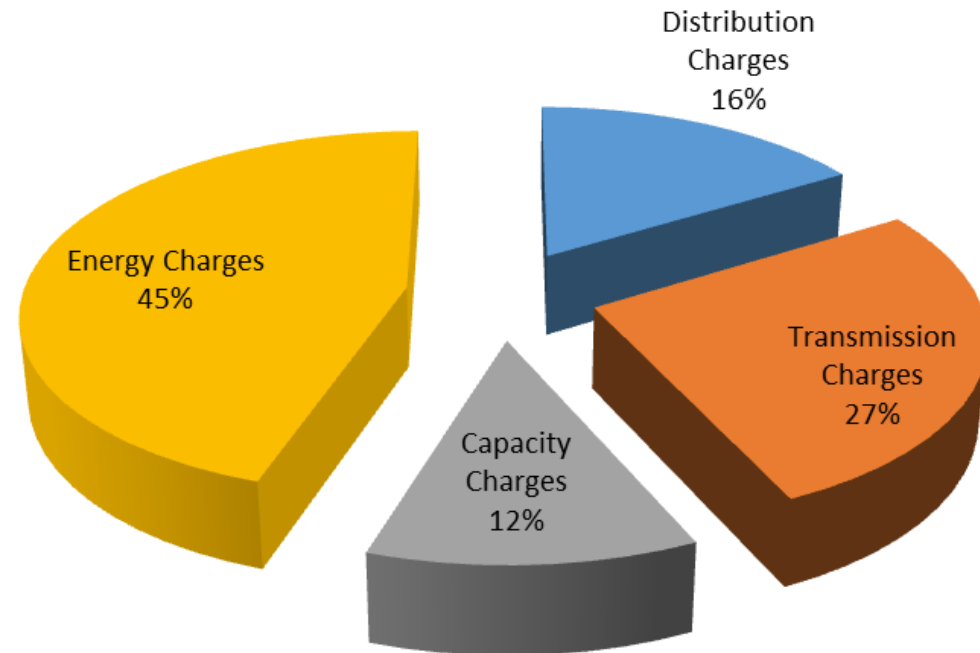


SACP (\$/MWh)



MARKET DRIVERS - SOLAR VALUE STACKING

RECS/Tax Credits
Energy savings
Distribution savings
Capacity peak shaving
Transmission peak shaving



Target each bill line item

MARKET DRIVERS – TAX CREDITS

Solar ITC Extended at Temporary Higher levels

2020 Extenders ITC		
Start of Construction	COD Deadline	ITC %
2019	2023	30%
2020	2024	26%
2021	2025	26%
2022	2025	26%
2023	2025	22%
Before 1/1/24	After 1/1/26	10%
2024 or after	Any	10%

MARKET DRIVERS – TRECs

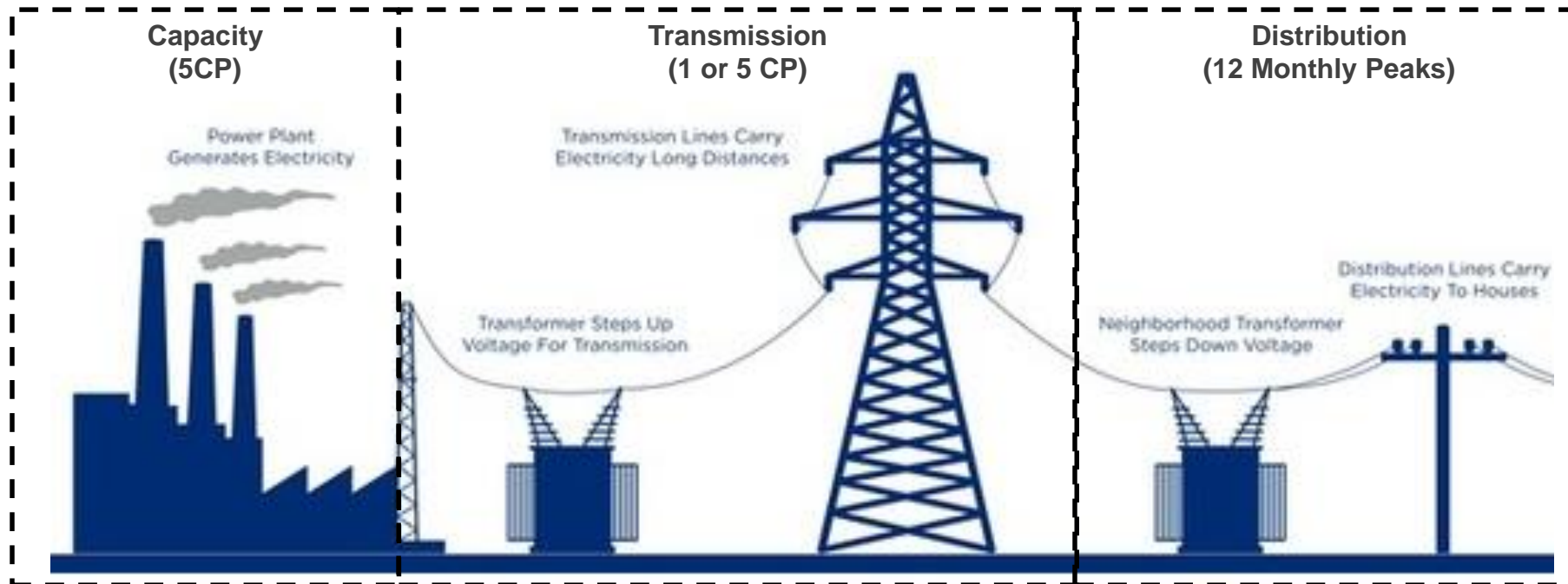
Project Type	TREC Factor
Subsection (t): landfill, brownfield, areas of historic fill	1
Grid Supply rooftop	1
Net Metered non-residential rooftop and carport	1
Community Solar	0.85
Grid Supply ground mount	0.6
Net Metered residential ground mount	0.6
Net Metered residential rooftop and canopy	0.6
Net Metered non-residential ground mount	0.6
Floating Solar panels	0.6



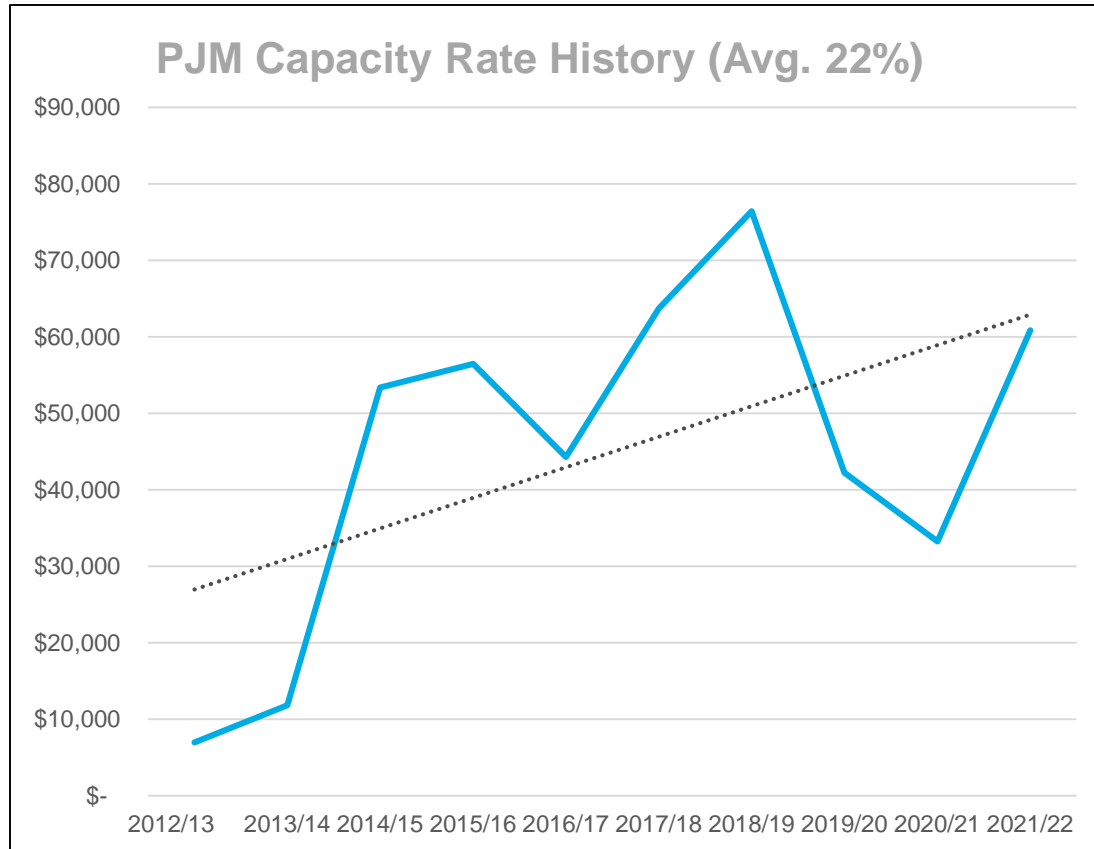
Delran School, NJ = 2.0 MW

MARKET DRIVERS– DELIVERY CHARGES

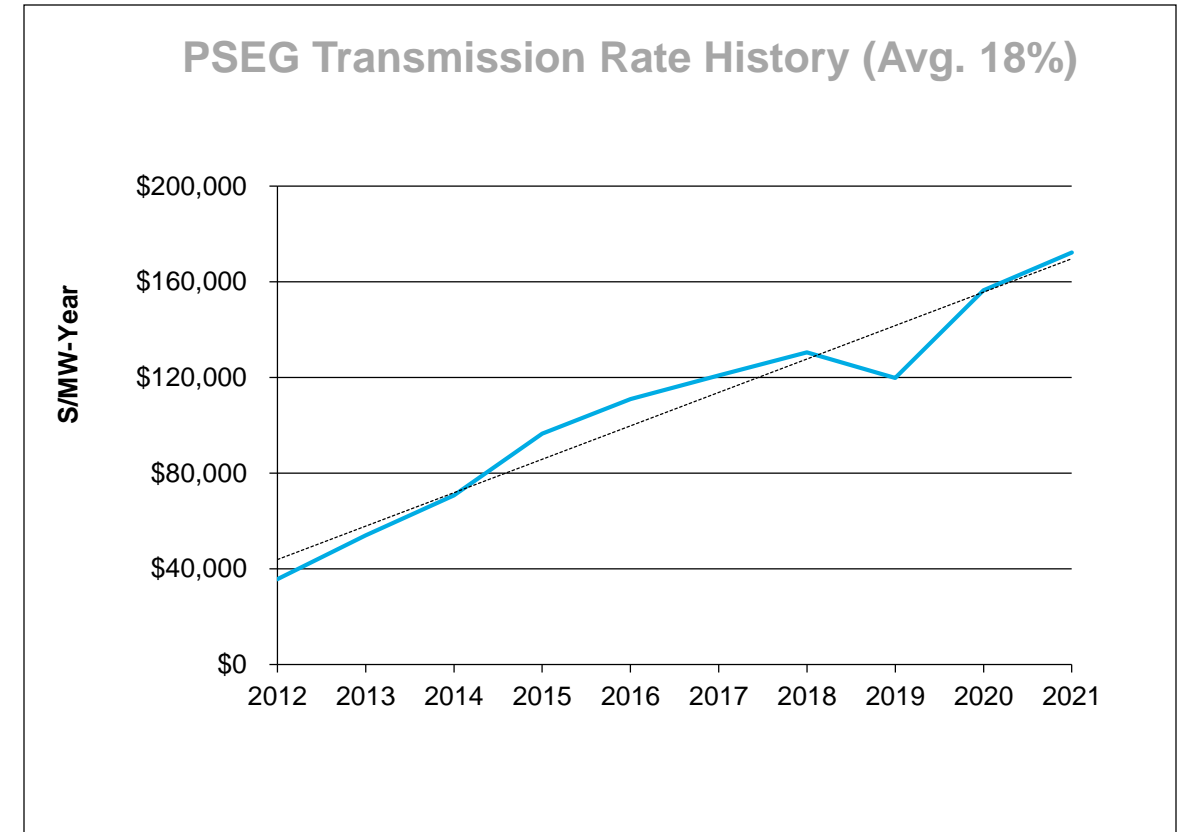
Utilities recover the entire fixed cost of power plants and transmission grid investments during the annual peak usage hours (either 5 Coincident Peaks (CP) or 1CP).



MARKET DRIVERS - ENERGY PRICING TRENDS

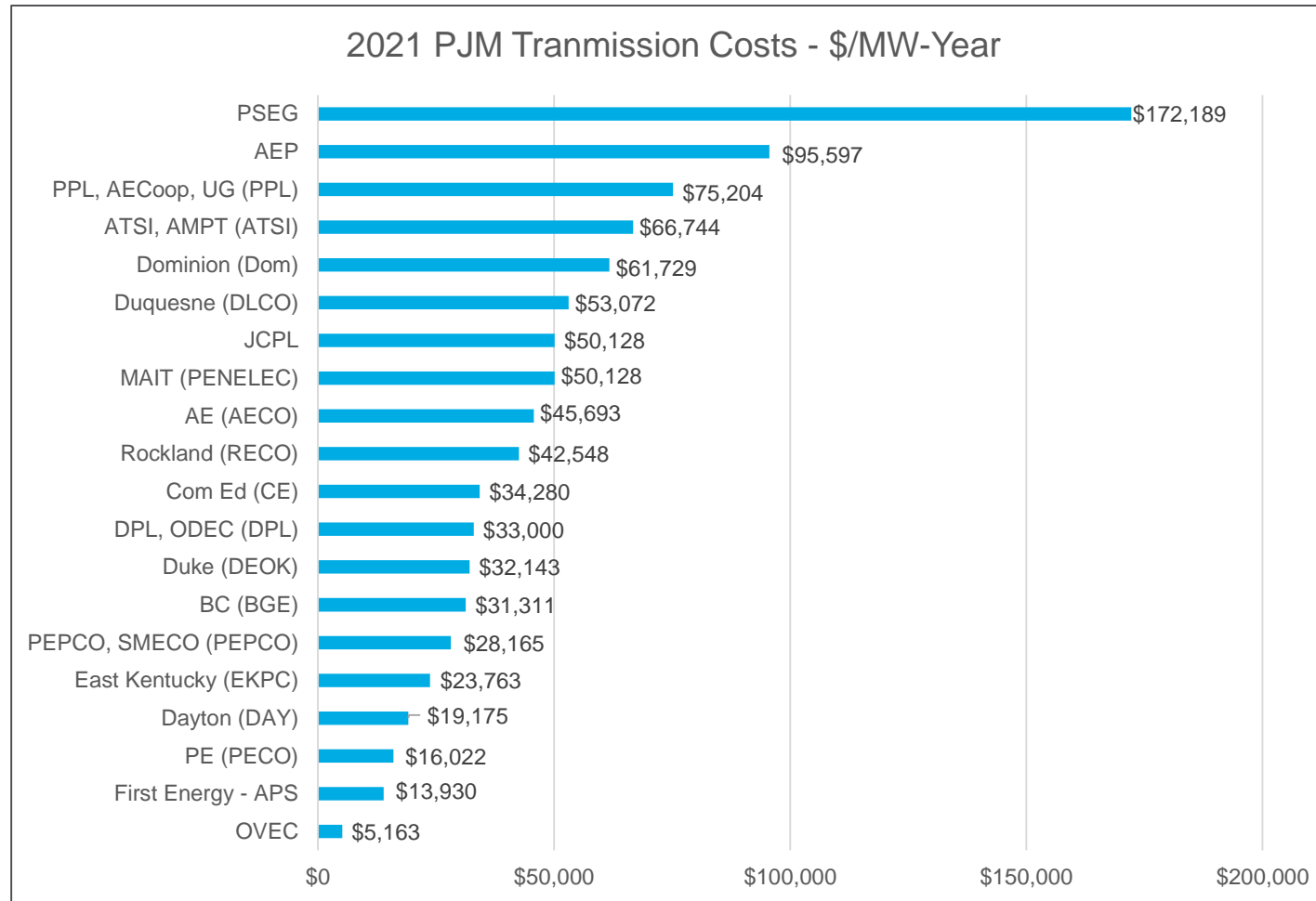


5CP (consistent across PJM)



1CP or 5CP
(dependent on transmission owner)

MARKET DRIVERS - ENERGY PRICING TRENDS



OWNERSHIP OPTIONS

- **Third Party/PPA**

Pros:

- No Up Front Cost
- Behind the Meter (BTM) Benefits
- Fixed Priced Energy
- Eliminate Operating Risk
- Eliminate Maintenance Risk
- Long Term Energy Partner
- 24/7 Monitoring

Cons:

- Savings realized over time

- **Direct Ownership**

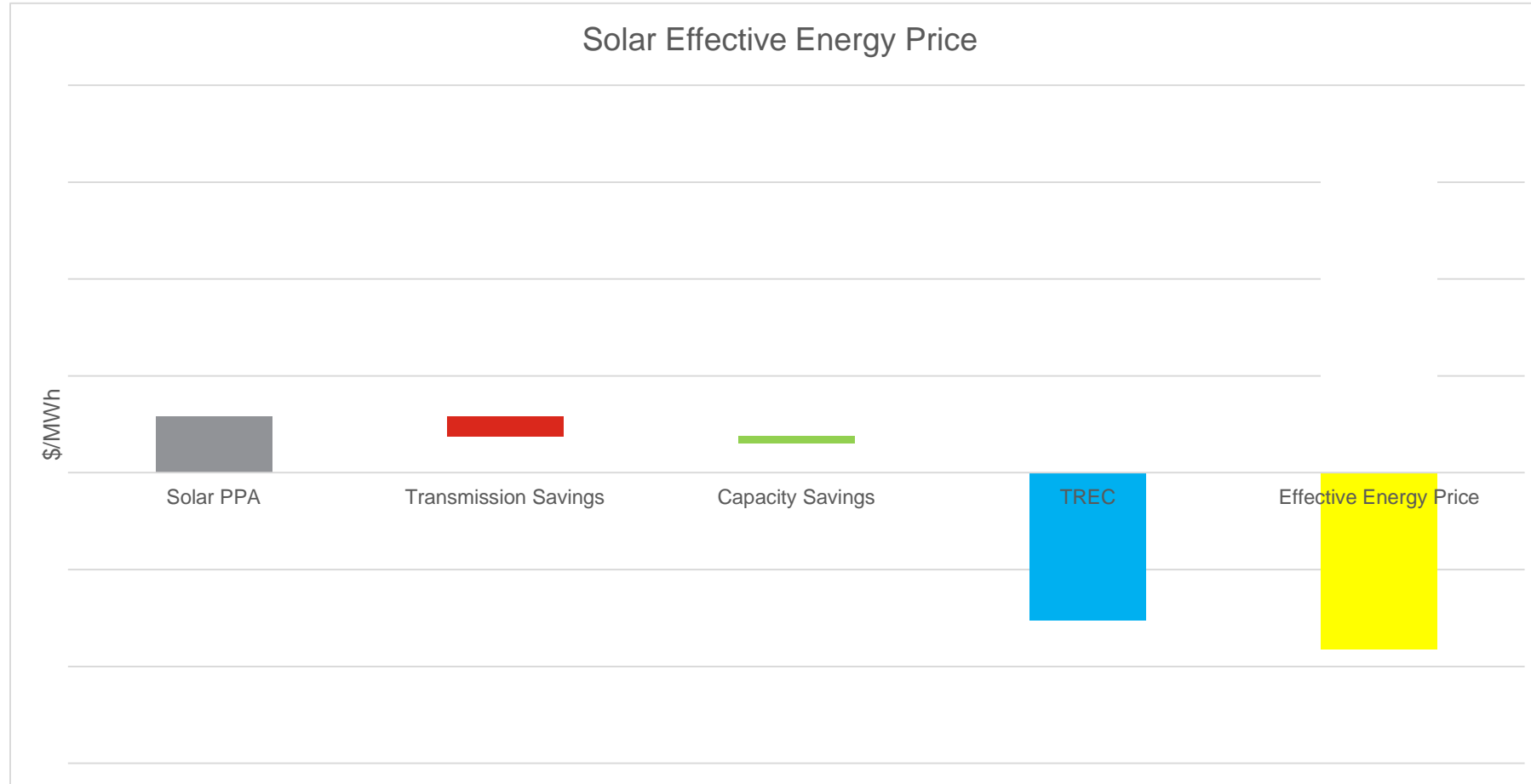
Pros:

- Energy Savings
- Behind the Meter (BTM) Benefits
- Depreciation/Tax Incentives when possible

Cons:

- Up Front Cost
- Operating & Maintenance Risk
- Production Risk

SOLAR THIRD PARTY OWNERSHIP VALUE BTM



SITING SOLAR

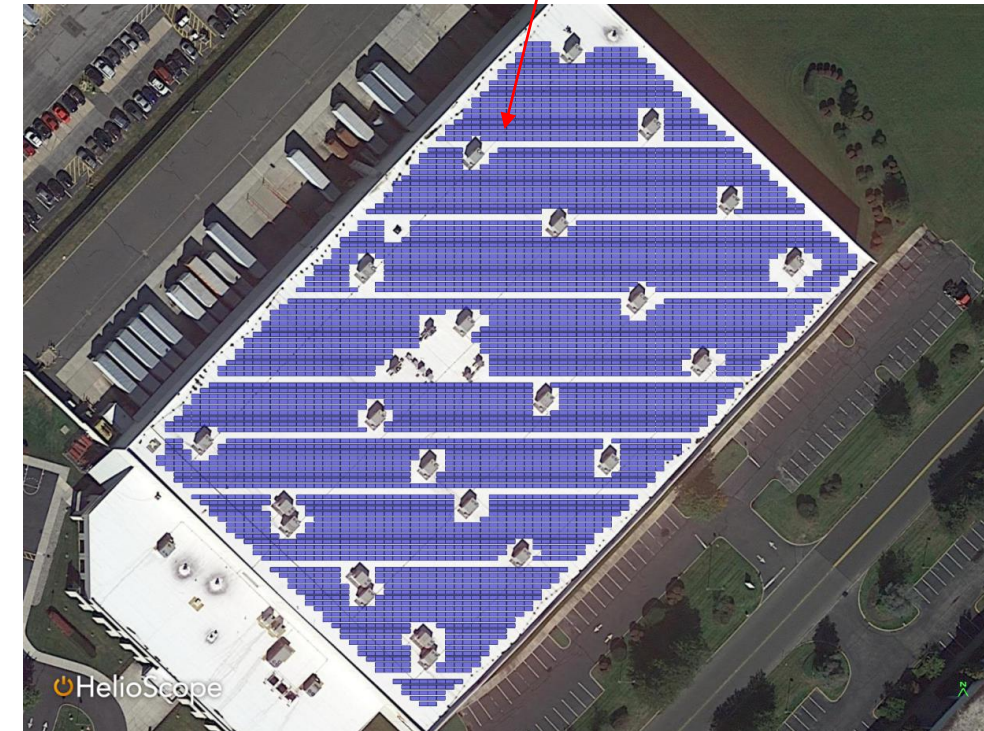
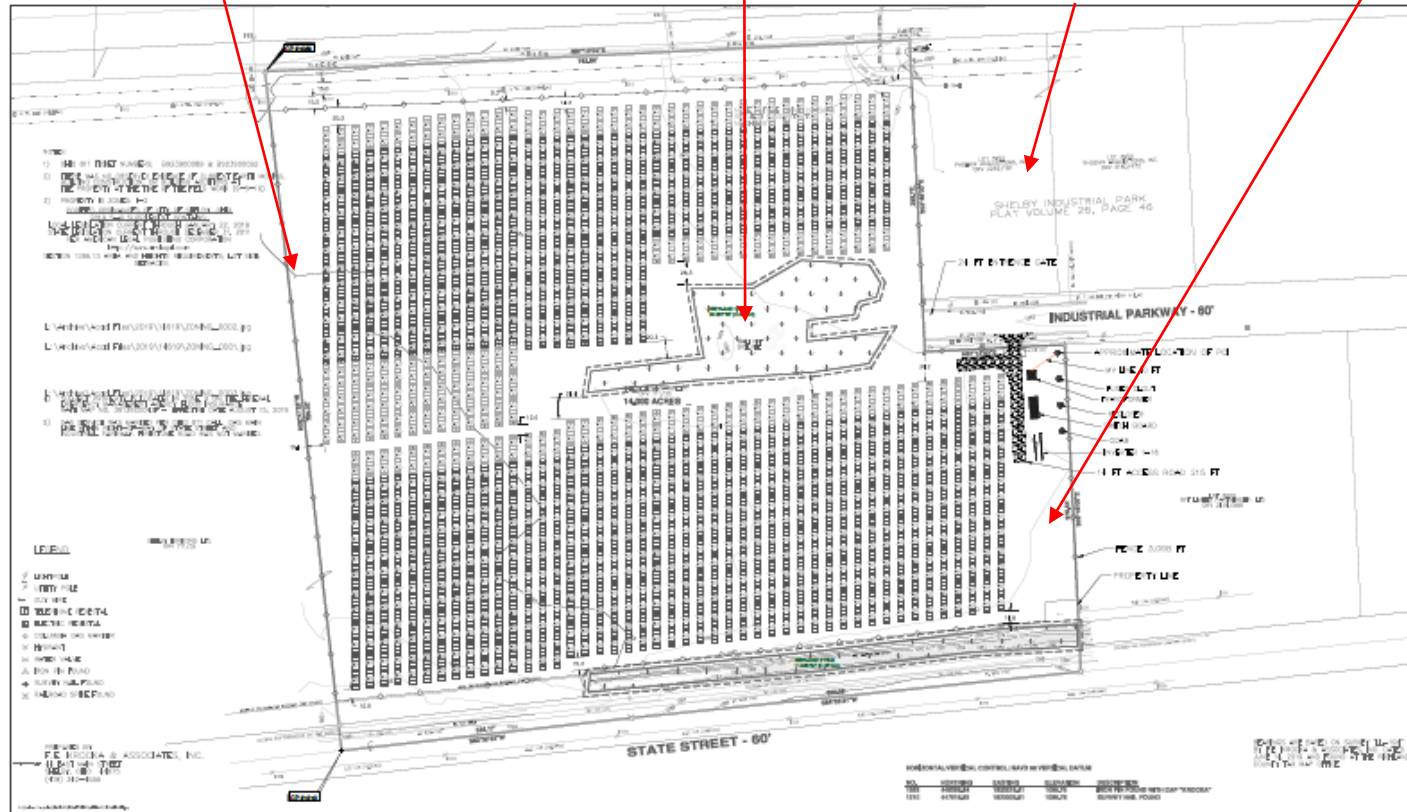
Surveyed Plot Line
Adjusted Restricted
Area

Wetland Area
Discovered

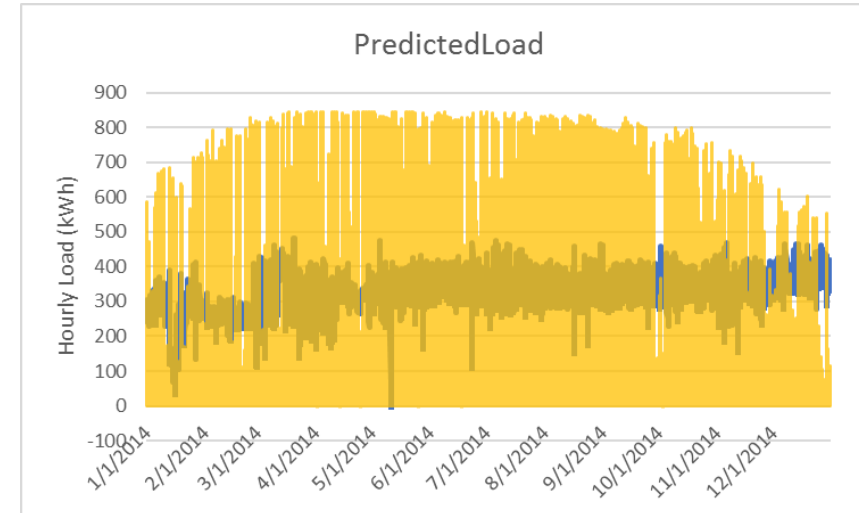
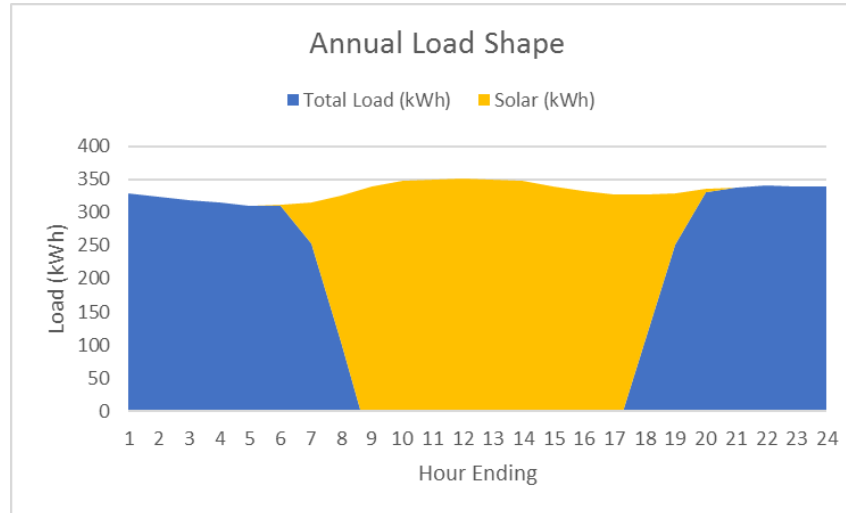
Temp Laydown
Area – Separate
Lease

Reserve Space
for Future
Project

Roof Obstacles



Case Study: Solar “Over” Sizing Municipal Load

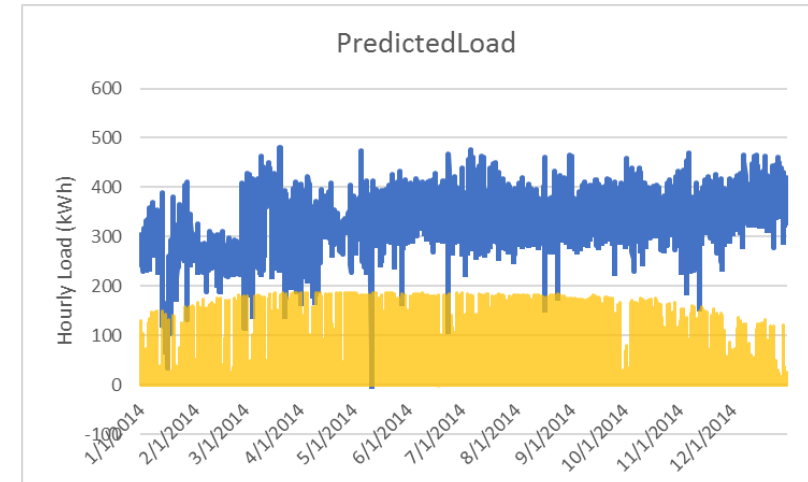
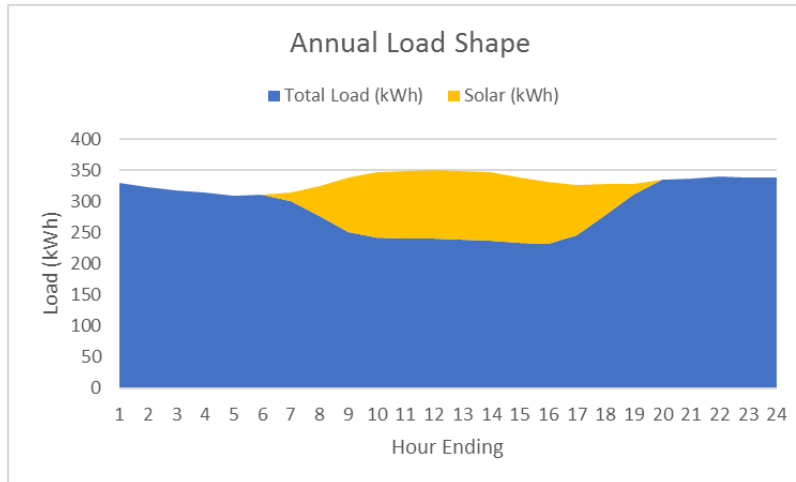


- Actual developer sizing for customer load. Approximately 2300 hours of yearly export. Expensive to customer with small benefit.
- Some developers will oversize system to fit land available

*Analysis uses customer load data from 1/1/2017 through 12/1/2017. Solar production is based on Clean Power SolarAnywhere V3.2 TMY3 data.

Case Study: Correct Solar Sizing

Municipal Load



- Updated size system for same customer
- Approximately 10 hours export
- In this case, limited opportunity because flat load produces small demand benefits, or energy only benefits
- Regulated customer without control of PLC/NSPL

THANK YOU

Peter Protopappas

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